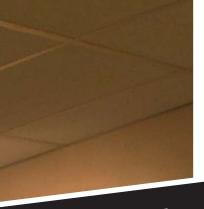


Online debt recovery





Is it like getting blood



As you know, an outstanding debt represents hard cash - cash that should be in your pocket.

You need to know what is being done to get it back. Not just once a month or even once a week, but whenever and wherever - you need this crucial information at your fingertips.

We've always provided a first class debt recovery service to our clients, but the best just got better. The introduction of our new web-based system means that we can now deliver even more efficient debt recovery services, ensuring the recovery of your cash in the shortest possible time, which will significantly improve the cashflow of your business.

Our unique Activate Debt Recovery System can be tailored to meet the individual needs of your business and gives you on-line accessibility to your files - 24 hours a day, 7 days a week.

from a stone?

Activate gives you up to date information as to the stage the recovery process has reached in any particular case. It allows you to have access to our system to see exactly what is happening on your files. Not only that, you can see documents on our file that we have received from debtors, such as, letters, faxes or e-mails. You can even see what the next step in the recovery process is. And when that step will be taken.

Another huge benefit is that you are able to print reports for yourself from our system. Whenever and wherever you need them. The reports can be tailored to suit your particular management needs and can provide you with a variety of data, including performance statistics, concentrating on the particular information that you need. Having access to this kind of information gives you the opportunity to plan your cashflow more efficiently - delivering a real business advantage to your organisation.



The Smith Partnership pedigree



For over 15 years our highly skilled Debt Recovery Team has developed a wealth of experience.

They are totally committed to providing a high quality, cost-effective, computerised debt collection service. We have a broad range of clients across a number of commercial business activities including brewing and pub companies, manufacturing, finance, telecommunications, insurance and construction supplies. We also deal with trade debts generally arising in all business to business dealings.

Our Commercial Debt Recovery Department's objective is simple. To reduce your debtor days and improve your cash flow - which is the lifeblood of any business.

Smith Partnership's Activate Debt Recovery System combines highly innovative, cutting edge communications technology with the kind of high levels of customer service and approachability that our clients say is one of the many reasons they find working with us so rewarding. They should know. In a market in which it is easy to change supplier, we have a large number of clients who have been with us for many years; a tangible demonstration of the efficiency and cost-effectiveness of our debt recovery service.

Our experience of the strategic use of insolvency-based recovery procedures to accelerate collection programmes, as well as pre and post-legal negotiation of disputed cases, ensures that the matching of appropriate

Blowing our own trumpet

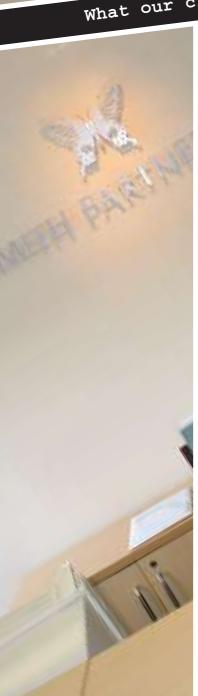
recovery action to any particular type of debt is achieved. These human elements of our system, delivered by our experienced staff, maximise our investment in the new technology.

In summary, on line access to our system provides the following benefits to you and your business:

- Review your cases 24/7
- The ability to view payments made
- See notes of telephone call activity
- View updated information in relation to the debt and your Debtor., or your instructions to us
- Review documents held on file
- Print your own matter reports/ performance statistics in multiple formats
- See costs and fees information incurred on each matter

Activate is the best thing to happen to debt recovery services for many years. Call us now (contact details can be found on the reverse of this brochure) and we'll arrange a time to visit you to demonstrate how we can make a real difference to your business.





Don't just take our word for it. Here are a few things that our Clients have said about us....

"[Smith Partnership].... have always provided a very efficient and cost effective service to bmi british midland and I would have no hesitation in recommending them."

Sue Chalmers, Property Management Surveyor - bmi british midland

"Smith Partnership's knowledgeable and practical approach has led to cost effective results for our business. Much of that success has been as a result of their ability to communicate at all levels and provide practical ad hoc advice by phone."

Richard King, Credit Manager - Marstons Pub Company

"We have used the services of the Smith Partnership for some years in the area of debt recovery and commercial litigation. We have always found the service provided to be of the highest standard and the legal advice and guidance given to be sound."

Martin Kempt, Credit Manager - Spirax Sarco Ltd



Access your files 24 hours a day







Derby

Claire Twells claire.twells@smithpartnership.co.uk 01332 225206

Leicester

Alison Neate alison.neate@smithpartnership.co.uk 0116 247 2001

Activate is a service provided by



www.smithpartnership.co.uk